

PT Japfa Comfeed Indonesia Tbk.

FY17 Result

JPFA mencatatkan pertumbuhan pendapatan sebesar +9.4% YoY menjadi IDR 29.6 triliun sepanjang FY17, namun laba mengalami penurunan sebesar -51.7% YoY ke IDR 1.1 triliun dipicu oleh naiknya harga bahan baku, penyesuaian cadangan PPN serta keuntungan dari penjualan peternakan Australia di FY16. Kami menetapkan target harga saham JPFA sebesar IDR 1,750 per lembar yang mencerminkan PE'19E sebesar 13.89x.

Penjualan Naik +9.4% YoY. Pada FY17, JPFA mencatatkan pendapatan sebesar IDR 29.6 triliun, atau tumbuh +9.4% YoY dari periode sama tahun lalu IDR 27.1 triliun didukung oleh kenaikan volume penjualan terutama pakan ternak yang naik +15.3%. Realisasi pendapatan tersebut mencapai 102.3% dari proyeksi kami untuk penjualan FY17.

Segmen Pakan Ternak Berkontribusi Terbesar. Kontributor pendapatan terbesar masih berasal dari pakan ternak, peternakan dan produk konsumen. Kedua segmen tersebut menyumbang kontribusi mencapai IDR 23.31 triliun. Jumlah tersebut meningkat +11.21% dibandingkan tahun sebelumnya yang hanya IDR 20.96 triliun

Laba Bersih Turun -51.7% YoY. Beban pokok penjualan naik +13.85% dipicu oleh kenaikan harga bahan baku sehingga laba kotor turun dari IDR 5.48 triliun menjadi IDR 5.03 triliun. Di *bottom line*, laba bersih turun -51.7% YoY menjadi IDR 997 miliar. Penurunan laba terutama dipicu oleh kenaikan harga bahan baku jagung, penyesuaian pencatatan cadangan PPN di 4Q17 serta keuntungan dari penjualan peternakan di Australia di FY16.

Valuasi. Kami menetapkan target harga saham JPFA sebesar IDR 1,750 yang mencerminkan PE'19E sebesar 13.89x. Dengan membandingkan harga penutupan JPFA (22/03) pada level IDR 1,505 sehingga terdapat *upside potential* sebesar +16.3%, maka kami merekomendasikan BUY.

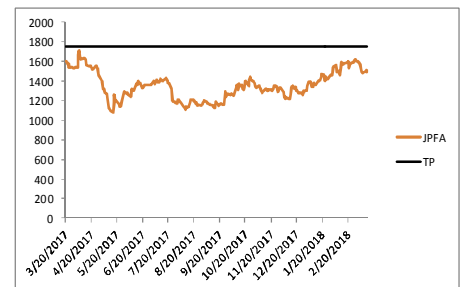
23 March 2018

Buy (+16.3%)

Price (22/05) IDR 1,505
 Target Price IDR 1,750
 Ticker JPFA
 Industry Poultry

Helen

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Company Description

PT Japfa Comfeed Indonesia Tbk (JPFA) didirikan pada tahun 1971. Perseroan bergerak di bidang produksi dan perdagangan pakan ternak, pembibitan ayam serta penyertaan saham pada beberapa anak perusahaan yang bergerak di bidang budidaya perairan, peternakan sapi dan produk konsumen

Stock Data

52-week Range (IDR) 1,040 | 1,725
 Mkt Cap (IDR tn) 16.8
 JCI Weight 0.24%
 Shares O/S (mn) 11,410
 YTD Change 13.1%

Share Holders:

Japfa Ltd 51.00%
 KKR Jade Investments Pte Ltd 11.98%
 Public 36.84%
 Treasury Stock 0.18%

Exhibit 01- Financial Summary

	2013A	2014A	2015A	2016A	2017A	2018E	2019E
Revenue (bn IDR)	21,412	24,459	25,023	27,063	29,603	32,088	34,442
COGS (bn IDR)	17,794	21,033	21,030	21,584	24,572	26,889	28,760
Gross Profit (bn IDR)	3,618	3,426	3,993	5,479	5,031	5,199	5,683
Operating Profit (bn IDR)	1,817	1,285	1,728	3,172	2,262	2,058	2,273
Net Income (bn IDR)	595	332	468	2,065	997	1,272	1,435
EPS (IDR)	56	31	44	189	88	112	126
Revenue Growth	20.07%	14.23%	2.31%	8.15%	9.38%	8.40%	7.34%
EPS Growth	-40.68%	-44.64%	41.94%	328.42%	-53.32%	26.90%	12.80%
ROA	4%	2%	3%	11%	5%	6%	6%
ROE	11%	6%	8%	22%	10%	12%	12%
PE Ratio	31.25	56.45	39.77	9.28	19.89	15.67	13.89

Source : Company, MCS Research

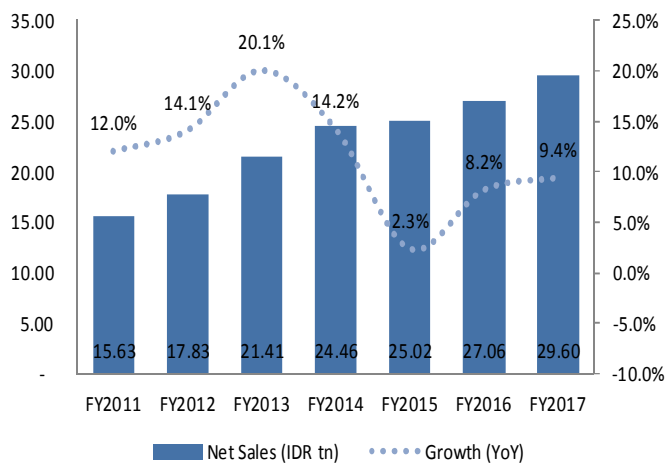
Exhibit 02– Financial Summary

In Billions of IDR except Per Share	3Q17	4Q17	QoQ	4Q16	YoY	FY16	FY17	YoY	FY17E	%FY17E
Revenue	7,562	7,908	4.6%	6,462	22.4%	27,063	29,603	9.4%	28,933	102.3%
- Cost of Revenue	6,217	6,710	7.9%	5,381	24.7%	21,584	24,572	13.8%	24,046	102.2%
Gross Profit	1,345	1,198	-11.0%	1,081	10.8%	5,479	5,031	-8.2%	4,887	103.0%
Operating Income	636	601	-5.4%	409	47.1%	2,921	2,250	-23.0%	2,003	112.3%
Net Income	362	148	-59.3%	340	-56.6%	2,065	997	-51.7%	1,265	78.8%
Basic Earnings per Share	32	13	-59.3%	35	-63.2%	185	88	-52.6%	111	78.9%

Gross Margin	17.8%	15.1%	16.7%	20.2%	17.0%	16.9%
Operating Margin	8.4%	7.6%	6.3%	10.8%	7.6%	6.9%
Net Income Margin	4.8%	1.9%	5.3%	7.6%	3.4%	4.4%

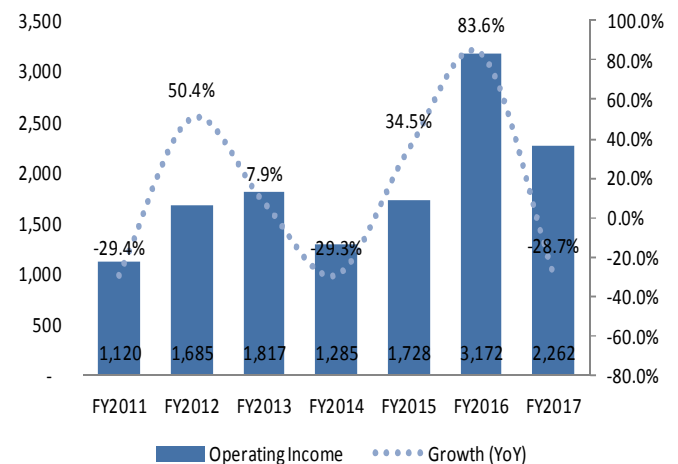
Source : Company, Bloomberg, MCS Research

Exhibit 03– Revenue



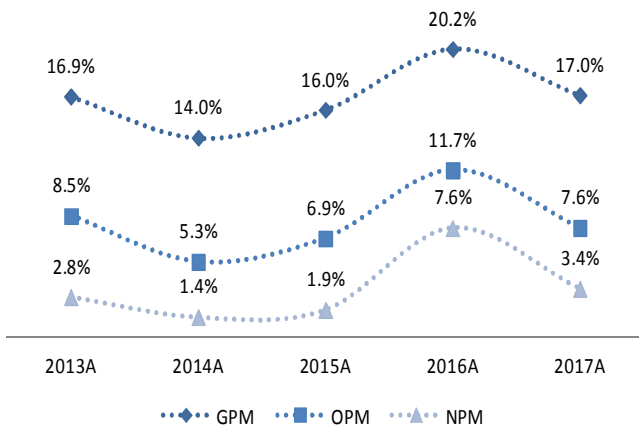
Source : Company, Bloomberg, MCS Research

Exhibit 04: Net Income



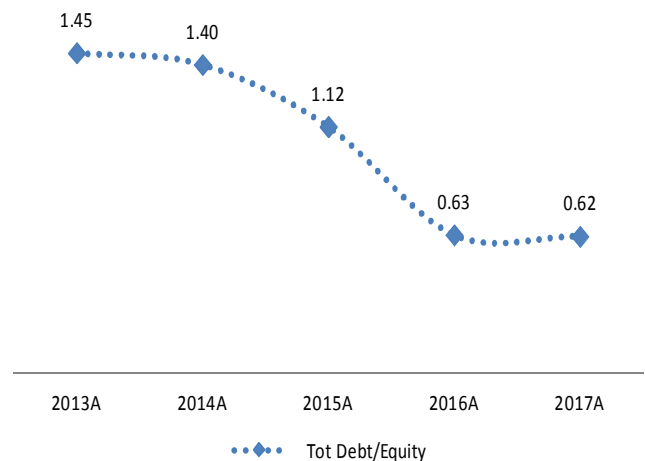
Source : Company, Bloomberg, MCS Research

Exhibit 05: Margin



Source : Company, Bloomberg, MCS Research

Exhibit 06: Debt/Equity



Source : Company, Bloomberg, MCS Research

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